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**December** 20, 2006 Wednesday 10:58 PM GMT

**SECTION:** BUSINESS NEWS

**LENGTH:** 353 words

**HEADLINE:** Kaplan & Co and CEO to pay total \$150,000 in SEC settlement over mutual fund trading

**BYLINE:** By SIOBHAN HUGHES, Dow Jones Newswires

**DATELINE:** WASHINGTON

**BODY:**

Kaplan & Co. Securities Inc. and its chief executive, Jed Kaplan, have agreed to pay \$150,000 to settle allegations of failing to supervise two former brokers who allegedly arranged for hedge-fund clients to make abusive mutual fund trades.

The Securities and Exchange Commission late Monday imposed a \$50,000 civil penalty on Kaplan and ordered the Boca Rata, Fla.-based firm to pay another \$50,000 civil penalty. Together, both must also pay \$50,000 in disgorgement, representing the return of improperly earned money.

The settlement represents an effort to follow through on a broader three-year-old regulatory probe of market timing and late trading. Market timing involves frequent buying and selling of mutual fund shares, a practice that mutual funds have discouraged in part because it distorts investment strategies. Late trading involves trading fund shares after the close of trading while receiving that day's price in effect placing bets without the risks of betting incorrectly.

"When enforcement actions continue to be warranted, we're still going to bring them," said Glenn Gordon, associate regional director in the SEC's Miami office.

The SEC found that Kaplan had failed to respond to red flags involving Lawrence Powell and Delano Sta. Ana, two brokers who previously headed Kaplan's institutional timing group. The SEC said that Kaplan knew that the timing group submitted trades that were rejected by mutual funds, but didn't follow up to investigate. Powell and Sta. Ana in early 2005 agreed to pay a combined \$750,000 to settle SEC charges that they had schemed to defraud mutual-fund investors.

"It was a failure to supervise two individuals who unbeknownst to him were engaged in market timing and late trading, and he consented without admitting or denying wrongdoing," said Kaplan's attorney, Ira Lee Sorkin. Powell and Sta. Ana had also settled without admitting or denying wrongdoing.

Kaplan had cleared the trades through Bear Stearns & Co., which earlier this year agreed to pay \$250 million to settle with the SEC. Kaplan no longer processes trades through Bear Stearns, according to Sorkin.

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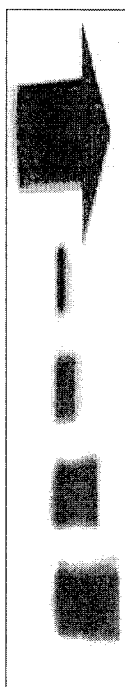
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Kaplan & Co. Securities Inc. and its chief executive, Jed Kaplan, have agreed to pay \$150,000 to settle allegations of failing to supervise two former brokers who allegedly arranged for hedge-fund clients to make abusive mutual fund trades.  
(Yahoo! Finance: [Mutual Fund News](#))

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## Kaplan & Co., CEO to pay total \$150,000 in SEC settlement

By Siobhan Hughes

Last Update: 5:38 PM ET Dec 20, 2006

**WASHINGTON (MarketWatch) -- Kaplan & Co. Securities Inc. and its chief executive, Jed Kaplan, have agreed to pay \$150,000 to settle allegations of failing to supervise two former brokers who allegedly arranged for hedge-fund clients to make abusive mutual-fund trades.**

The Securities and Exchange Commission late Monday imposed a \$50,000 civil penalty on Kaplan and ordered the firm to pay another \$50,000 civil penalty. Together, both must also pay \$50,000 in disgorgement, representing the return of improperly earned money.

The settlement represents an effort to follow through on a broader three-year-old regulatory probe of market timing and late trading. Market timing involves frequent buying and selling of mutual fund shares, a practice that mutual funds have discouraged in part because it distorts investment strategies. Late trading involves trading fund shares after the close of trading while receiving that day's price - in effect placing bets without the risks of betting incorrectly.

"When enforcement actions continue to be warranted, we're still going to bring them," said Glenn Gordon, associate regional director in the SEC's Miami office.

The SEC found that Kaplan had failed to respond to red flags involving Lawrence Powell and Delano Sta. Ana, two brokers who previously headed Kaplan's institutional timing group. The SEC said that Kaplan knew that the timing group submitted trades that were rejected by mutual funds, but didn't follow up to investigate. Powell and Sta. Ana in early 2005 agreed to pay a combined \$750,000 to settle SEC charges that they had schemed to defraud mutual-fund investors.

"It was a failure to supervise two individuals who unbeknownst to him were engaged in market timing and late trading and he consented without admitting or denying wrongdoing," said Kaplan's attorney, Ira Lee Sorkin. Powell and Sta. Ana had also settled without admitting or denying wrongdoing.

Kaplan had cleared the trades through Bear Stearns & Co. (BSC), which earlier this year agreed to pay \$250 million to settle with the SEC. Kaplan no longer processes trades through Bear Stearns, according to Sorkin.

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Kaplan & Co., CEO to pay total \$150,000 in SEC settlement - MarketWatch



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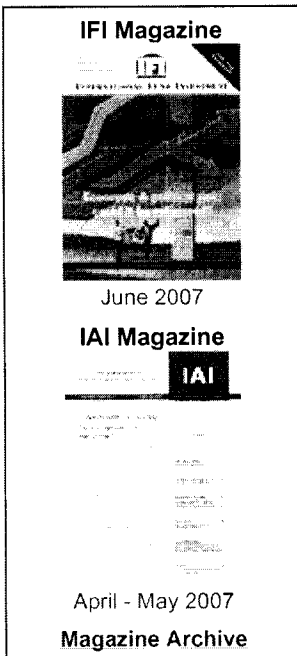
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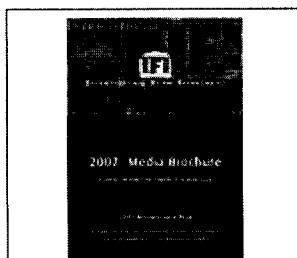
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## News

Date Published: 26 Dec 2006

### Kaplan & Co Pays \$150,000 To Settle SEC Mutual Fund Allegations

Kaplan & Co. Securities Inc. and its chief executive, Jed Kaplan, have agreed to pay \$150,000 in fines levied by the Securities and Exchange Commission (SEC) to settle allegations of failing to supervise two former brokers who allegedly arranged for hedge fund clients to make inappropriate mutual fund trades.

The SEC imposed a \$50,000 civil penalty on Kaplan and ordered the firm to pay another \$50,000 civil penalty. Together, both must also pay \$50,000 in disgorgement, which represents the return of improperly earned money.

The settlement is the latest in a series of regulatory probes of market timing and late trading going back three years.

The SEC found in this case that Kaplan had failed to respond to warning signs about two brokers who previously headed Kaplan's institutional timing group. The two brokers in early 2005 agreed to pay a combined \$750,000 to settle SEC charges.

All parties settled without admitting or denying wrongdoing.

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## Kaplan, CEO to Pay Total \$150,000 to SEC

### Kaplan, CEO to Pay Total \$150,000 to SEC

Published in: MSN Search: hedge fund December 20th, 2006

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By Siobhan Hughes Of DOW JONES NEWSWIRES WASHINGTON -(Dow Jones)- Kaplan & Co. Securities Inc. and its chief executive, Jed Kaplan, have agreed to pay \$150,000 to settle allegations of failing to supervise two former brokers who allegedly arranged for hedge-fund clients to make abusive mutual-fund trades. The Securities and Exchange Commission late Monday imposed a \$50,000 civil penalty on Kaplan and ordered the firm to pay another \$50,000 civil penalty. Together, both must also pay \$50,000 in disgorgement, representing the return of improperly earned money.

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- By Siobhan Hughes, Dow Jones Newswires; 202-862-6654; Siobhan.Hughes@dowjones.com

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